



2024 NSF VIRTUAL SPRING SUMMIT

May 15, 2024

We are excited to host the **NSF Virtual Spring Summit** on **May 15, 2024** and connect with a variety of innovative leaders around the industry. The NSF Virtual Spring Summit will provide attendees the opportunity to experience the same networking, education, and idea-sharing that they're used to at the live Forum, but right at their fingertips.



To register & for more information visit https://sports-forum.com/virtual-spring-summit/ or contact Ailish Hutchings ailish@sports-forum.com

ALL TIMES EASTERN TIME ZONE

Time	PROGRAM (All Programming Virtual)	SPEAKERS	
10:00am	Opening Welcome & Introductions	Ron Seaver, President; National Sports Forum	
10:05am	Opening Speaker: "The Legends of the Game presented by Steve DeLay: A Candid Conversation with Four Leaders that have Defined our Business"	Moderator: Steve DeLay, Owner; Macon Bacon, Florence Flamingos Panelists: Chad Estis, EVP; Dallas Cowboys Marcia Steinberg, VP, Team Marketing & Business Operations; NBA Howie Nuchow, Co-Head; CAA Sports Scott O'Neil, CEO; Merlin Entertainments	
11:00am	Super Panel: "Modern Workforce Magic: Tactics for Attracting, Compensating & Energizing Your Team"	Moderator: Dan Rossetti, President, Ascension Sports Partners Panelists: Courtni Mosley, Chief People Officer; Nashville Predators Kristie Pappal, VP, Human Resources; Philadelphia Eagles Charlie Slonaker, Chief Revenue Officer; Philadelphia Union Brad Nagel, Sr. Director of Talent Acquisition; Chicago Cubs	
12:00pm	Mid-day Break - Networking Areas Open for Attendees		
12:15pm	DISCIPLINARY WORKSHOPS		
	DATA MANAGEMENT & ANALYTICS	Hallie Olson, VP, Global Partnerships; Cleveland Cavaliers Katie Payne, Business Strategy Analyst, Cleveland Guardians Jeremy Halek, Senior Director of Consumer Marketing, Cleveland Cavaliers	
	CUSTOMER SERVICE & RETENTION	Joe Fontanetta, Manager, Corporate Partnership; NASCAR Hall of Fame Sam Ross, Sports Strategy Lead; Tradable Bits Alicia Taggio, Director of Customer Success; Tradable Bits	
	SALES ALL-STARS	Will Ellerbruch, National Sales Manager; Daktronics Andy Milovich, Chief Marketing Officer, Awarity Bridget Kakos, Sr. Director, Corporate Partnership Activation, Cleveland Browns Eric Cain, Sales Representative, Daktronics	
	SPONSORSHIP ACTIVATION	Becky Lee, Senior Director, Corporate Partnerships & Suites; El Paso Locomotive FC	
		Jose Moreno, Chief Marketing & Strategy Officer; USA Pickleball Nicole Strunks, Vice President, Activation; Phoenix Suns	
	SOCIAL & DIGITAL MEDIA	David Kosydar, Client Services; Awarity Jennifer Johnson, Director of Athletic Martketing and Promotions; Belmont Universit ; Athletics	
1:15pm	BUDWEISER NETWORKING LOUNGE Presented By: Budweiser		
2:00pm			
2:15pm	Welcome Back & Introduction of Planning Committee	Ron Seaver, President; National Sports Forum	
	Super Panel: "NSF Tech Titans: Revolutionizing the Business of Sports Through Innovation"	Moderator: Tyler Santos, VP, Business Development, National Sports Forum Panelists: Brian Alfond, Principal Solutions Consultant; SAS Institute Kristin Geer, CEO, AppCats Nick Lockwood, Co-Founder, Partnerbrite Edward Meekins, Chief Strategy Officer; Cogny Bruno Scotton, Head of Business Development, Cogny	

WEDNESDAY | May 15, 2024

ALL TIMES EASTERN TIME ZONE

Time	PROGRAM (All Programming	Virtual)	SPEAKERS		
3:15pm	BREAKOUT SESSIONS #1				
	TICKET SALES	"In a World Gone Digital, Eventshop CEO Spencer Combs Discusses Reinventing the Collectible Physical Ticket"	Spencer Combs, CEO; Eventshop		
	FAN ENTERTAINMENT	"Batting 1.000 - Providing Campionship-Caliber Fan Experience"	Kelly Ross , Manager, Employer Brand Strategy & Communications; Pittsburgh Pirates		
	DATA ANALYTICS & BUSINESS INTELLIGENCE	"TBD" Presented By: YouGov	Ted Harwood, VP Sport-Media; YouGov Nicole Holloman, Director, Sport-Custom Research; YouGov		
	DIVERSITY & INCLUSION	"Creating a Culture of Growth"	Sean Penix, VP, Sales, Events & Tours; Legends		
	CUSTOMER SERVICE & RETENTION	"Inside the World of Relationship Selling & Service"	James Smith, Manager, Service & Retention; Madison Square Garden Sports Jordan Drasin, Premium Membership Executive; Madison Square Garden Sports		
4:20pm	BREAKOUT SESSIONS #2				
	SPONSORSHIP	"Driving Revenue & Value-Focused Activations Around Merchandise" Presented By: BD® SPORTS	Steve Avanessian, EVP Client Services, Sports Marketing; BDA Katie Jackson, Co-Founder/CEO; Cuento Marketing Morgan Weber, Director of Corporate Partnership Services; Carolina Hurricanes Natalya Pyatkovska, Sr. Director, Partnership Marketing; LAFC		
	TECHNOLOGY	"Innovating the Game: How Technology is Revolutionizing Sports Business"	David Steele, Director - Sportstech; Plug and Play Rijo Walker, Programs Manager; Plug and Play Alex Hemmerlien, Ventures Associate; Plug and Play John Ralston, CEO/Co-Founder; Neursantys		
	FAN ENGAGEMENT	"Top Fan Engagement in the NHL - A Deep Dive into Technology-Driven Experiences"	James Giglio, CEO; MVP Interactive Magali Valiente, Manager, Innovation & Digital Strategy; St. Louis Blues Ryan Chenault, VP, Marketing; Columbus Blue Jackets		
	WILD CARD: BRANDING	"Beyond Boundaries: Revolutionizing Brand Experiences" Presented By: bluemedia	Paul Whitney, Executive Producer, Bluemedia R.J. Orr, EVP & Partner; Bluemedia		
	CAREER DEVLOPMENT	"Navigating your Career Journey"	Nehemiah Pace, Senior Fan Services Executive; Atlanta Falcons		
5:20pm	CLOSING REMARKS				
5:30pm	INNOVATION SHOWCASE: Great ideas & programs you're going to want to know about!		Placer.ai		

^{*}Times and Sessions subject to change

TAKE A PEEK AT <u>SOME</u> OF OUR SPEAKERS...



HALLIE OLSON

ViP, Global Partnerships

Cleveland Cavaliers



HOWIE NUCHOW

Co-Head

CAA Sports



JAMES SMITH

Manager, Service & Retention

Madison Square Garden Sports



MAGALI VALIENTE

Manager, Innovation & Digital Strategy

St. Louis Blues



CHAD ESTIS

Executive Vice President
Dallas Cowboys



Sr. Director, Corporate Partnerships
El Paso Locomotive FC



RYAN CHENAULT

VP, Marketing

Columbus Blue Jackets



SEAN PENIX

VP Sales (Tours & Events)

Legends



SCOTT O'NEIL

CEO

Merlin Entertainments



NEHEMIAH PACE Sr. Fan Services Executive Atlanta Falcons



KELLY ROSS Manager, Employer Brand Strategy & Communications Pittsburgh Pirates



VP, Human Resources Philadelphia Eagles



MARCIA STEINBERG

VP, Team Marketing &
Business Operations

NBA



WILL ELLERBRUCH
National Sales Manager
Daktronics



Chief People Officer
Nashville Predators



EDWARD MEEKINS

Chief Strategy Officer

Cogny

ATTENDEE PRICING

Thanks to Daktronics, we are able to offer this event to you completely free of charge! All participants will not only receive a complimentary link to take in the Spring Summit live, but by registering, you'll also have access to all the session recordings up to a month after the conclusion of the Summit.

Register **HERE!**

SPRING SUMMIT May 15, 2024	GENERAL ADMISSION
Live Session Access	*
Innovation Showcase Access	*
Networking Access	*
Attendee Roster	*
Breakout Session Decks	*
1 Month Replay Access	*
Pricing Per Event	FREE

REGISTER NOW



Take advantage of our FREE Virtual Event & receive access to recordings of each session for up to 30 days following the conclusion of the Spring Summit!

To register or for more information visit https://sports-forum.com/virtual-spring-summit/ or contact Emily Crawford at emily@sports-forum.com

SPONSORSHIP OPPORTUNITIES

Join us and make your mark by becoming a sponsor during the 2024 NSF Virtual Summit Series and grow your business in the professional and collegiate sports industry. As a sponsor, you can have the opportunity to display thought leadership, generate brand awareness, and interact with a large audience of influential sports executives in a dynamic virtual setting.

Opportunities to show off your products/services start as low as \$2,995 with our Innovation Showcase!

The NSF Innovation Showcase is designed to expose innovative companies operating in the sports industry to attendees at the Virtual Spring Summit. Have the opportunity to speak for 20 minutes discussing how YOUR solutions can be utilized by our audience of sports properties, agencies, and corporate partners OR bring on a client to give a testimonial themselves!

Overview of Program & Cost to Get Involved

NSF Innovation Showcase Participant: \$2,995

- ♦ Three (3) Attendee Badges
- 20-minute Speaking Session

Looking For A More Prominent Presence?

Strategic Partner: \$5,000

For more sponsorship opportunities, contact
Tyler Santos at tyler@sports-forum.com | (858) 888-5089
Jalen Metsch at jalen@sports-forum.com | (760) 579-8187
Max Gilman at max@sports-forum.com | (978) 866-1205
Lincoln Cooley at lincoln@sports-forum.com | (831) 345-4164

THANK YOU

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& STRATEGIC PARTNERS:







2024 Virtual Spring Summit PLANNING COMMITTEE

Becky Lee

Sr. Director Corp. Partnerships & Suites, El Paso Locomotive FC

Sam Ross

Sr. Director, Partnerships, Tradable Bits

Dan Rossetti

President, Ascension Sports Partners

Joe Fontanetta

Manager, Corporate Partnerships, NASCAR Hall of Fame

David Kosydar

Client Services, Awarity

Hallie Olson

Sr. Director, Global Partnerships, Cleveland Cavaliers

Will Ellerbruch

National Sales Manager, **Daktronics**

